

## Message Text

UNCLASSIFIED

PAGE 01 MANILA 00613 170731Z

20

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 127962

R 170659Z JAN 74

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 419

UNCLAS MANILA 0613

E.O. 11652: N/A

TAGS: BCOM, RP

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 565/01/P 0023

2. 011674

3. S. GIBSON

4. 565 MANILA

5. MI

6A. CABLE

6B. MR. ANTONIO A. CHUIDIAN, SENIOR VICE PRESIDENT

6C. DELSA INDUSTRIAL CORPORATION

150 P. TUAZON BLVD

CUBAO, QUEZON CITY

PHILIPPINES

7. TELEX NO. 7227351

8. - -

9. 100

10. DESCRIPTION: 2813400-0000. 40 TONS PER MONTH OF REFRIGANTS WITH THE SAME COMPOSITION AS "FREON" GAS. R-11 FIVE TONS, R-12 25 TONS AND R-22 10 TONS. FIRM WOULD LIKE TO IMPORT EVERY TWO MONTHS WITH A POSSIBLE CONFIRMED ACCEPTED PURCHASE ORDER BY SUPPLIER FOR AT LEAST FOUR MONTHS. BUYER WOULD LIKE TO KNOW LENGTH OF DELIVERY PERIOD - FROM RECEIPT OF L/C TO SHIPMENT FROM NEAREST PORT. QUOTATION C & F. BUYER A LARGE FIRM AND SOLE DISTRIBUTOR OF DAIKIN REFRIGERANTS, BUT DUE TO LACK OF SUPPLY FROM JAPAN IS INTERESTED IN HANDLING U.S. PRODUCT. COMPANY HAS IDENTIFIED PENNWALT CORP, RACON

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PAGE 02 MANILA 00613 170731Z

INC AND VIRGINIA CHEMICALS AS AMONG POTENTIAL SUPPLIERS

IN THE U.S. IN 1972 DELSA RANKED NO. 351 AMONG THE FIRST  
1000 COMPANIES IN THE PHILIPPINES. IT IS A SISTER COMPANY  
OF PRECISION ELECTRONICS CORPORATION.  
SULLIVAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JAN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MANILA00613  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 65  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, RP  
**To:** STATE  
**Type:** TE  
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